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Message Text

UNCLASSIFIED

PAGE 01 STOCKH 02956 181120Z

51
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 USIA-15 /035 W
---------- 080951
R 181040Z JUN 75
FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC
INFO SECSTATE WASHDC 4938
AMEMBASSY COPENHAGEN
AMEMBASSY HELSINKI
AMEMBASSY OSLO

UNCLAS STOCKHOLM 2956

FOR BIC/OI CAYA/PETER

E.O. 11652: N/A
TAGS: BEXP, SW
SUBJECT: ELECTRONIC COMPONENTS EXHIBITION PROCURMENT.

REF: LETTER KIRBY-BARRETT JUNE 4.

1. L.I.F. PRODUKTER AB, SWEDISH MULTI-ACCOUNT REPRESENTATIVE (PARTICIPANT IN APRIL EIPT SHOW), IS INTERESTED IN PARTICIPATING IN SUBJECT SHOW FOR FOLLOWING FIVE U.S. PRINCIPALS:- A) PACE INC., 9329 FRASER STREET, SILVER SPRING, MD, 20910, PHONE (301) 587-1696, CONTACT AL SIEGEL; B) DATA TECHNOLOGY INC., 4 GILL STREET, WOBURN, MASS. 01801, PHONE (617) 935-8820, CONTACT JAMES LIVINGSTONE, PRESIDENT; C) S.S. WPU INDUSTRIAL PRODUCTS DIV., PENNWALT CORP., 151 OLD NEW BURNSWICK ROAD, PISCATAWAY, N.J. 08854, PHONE (201) 752-8300, CONTACT JAMES MCDONALD; D) RANSCO INDUSTRIES INC., 2221 STATHAM BLVD., OXNARD, CAL. 93030, (805) 487-7777 E) ADMASTERS INC., 425 PARK AVENUE, S., NEW YORK, N.Y. 10016, PHONE (212) 679-1134.

2. PACE INC. AND DATA TECHNOLOGY INC. AGENCIES OBTAINED BY L.I.F. PRODUKTER AB DURING APRIL EIPT SHOW. STC DELIGHTED AT CHANCE TO HELP THESE STILL-NEW COMPANIES WIDEN THEIR
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BRIDGHEAD IN SWEDEN. RANSCO IS EXPORT MANAGEMENT COMPANY

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FOR STATHAM INSTRUMENTS INC., ALSO AT STATHAM BOULEVARD, OXNARD, PARTICIPANT IN 1973 STC ELECTRONIC COMPONENTS SHOW. S.S. WHITE DIV. PENNWALT PARTICIPATED IN LAST TWO STC EIPT SHOWS, 1972 AND 1975.

3. MAY STC OBTAIN PA FROM L.I.F. PRODUKTER AB AS EXREP. PARTICIPANT FOR FIVE U.S. PRINCIPALS IN PARAGRAPH ONE ABOVE.

4. IF OIM INTERPREATATION OF NEW PROCUREMENT REGULATIONS PRECLUDES STC FROM PROCEEDING AS IN PARAGRAPH 3, OIM IS REQUESTED TO ATTEMPT PROCURMENT OF ALL PRINCIPALS. PACE & DATA TECHNOLOGY MUST BE NON-ESTABLISHED (SEE PARA-GRAPH 2 ABOVE), AND L.I.F. CONSIDERS S.S. WHITE, RANSCO AND ADMASTERS CAN EXHIBIT PRODUCT LINES QUALIFYING AS NON-ESTABLISHED.
STRAUSZ-HUPE

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Automatic Decaptioning: X
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Draft Date: 18 JUN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STOCKH02956
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750212-0277
From: STOCKHOLM
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To: COM
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